

Cuatro – pre-seed or seed

● **Founders' Lounge** | Høyden · 10th floor | 14:00–14:06

Part of Pitch Showdown: The 100 Million Bet - Part 3



Behnood Sjøstad Fathi
4cuatro

Cuatro's AI turns imagery into decision-ready building and risk intelligence

Behnood Sjøstad Fathi (4cuatro) pitched Cuatro, starting from his own purchase of a house in Norway: the problem was not access to information but a lack of clarity, with too many documents, data gaps between years and inconsistent sources. The deck argued that Norway does not lack property data but connected, decision-ready building intelligence, pointing to aging buildings, a wetter climate and rising climate losses. Cuatro offers two products. HomAI 2D is a property intelligence layer for roof condition, change detection, risk scoring and portfolio screening from imagery and records. HomAI 3D is a risk intelligence layer with 3D building geometry, flood and climate simulation, thermal loss and solar potential. The pitch named banks, insurers and real estate owners as users, and said the company is recruiting across AI, geospatial engineering, product and commercial functions.

KEY TAKEAWAYS

- More property data did not give the buyer more confidence: the problem was a lack of clarity.
- Static records miss dynamic buildings: 60%+ of buildings are 40+ years old and risk rises between transactions.
- HomAI 2D screens roof condition and change over time from imagery, with instant risk scores and reports.
- HomAI 3D adds 3D flood simulation, exposure, thermal loss and solar potential for planning and insurance.
- The intended users are banks, insurers and real estate owners.