

Solvera.ai – serie A or growth

● Founders' Lounge | Høyden · 10th floor | 11:50–11:56

Part of Pitch Showdown: The 100 Million Bet – Part 2



Thorvald Thorsnes
Solvera.ai

Solvera rebuilds MEP engineering as an AI-native firm paid for outcomes

Thorvald Thorsnes (Solvera.ai) pitched Solvera, an MEP engineering firm rebuilt around AI. The deck argued that building engineering is the bottleneck: 50% of engineering time can be repetitive work, held back by decades-old design software, disciplines working in silos and hourly billing that blocks change. MEP engineering is 1–2% of construction cost but drives 20–30% of the total. Solvera does not sell a tool. It delivers finished, signed HVAC, electrical and energy engineering as the firm of record, using its own AI and optimisation engine to automate repetitive work. It sells fixed-price packages, so margins grow as automation takes over, and it aims at engineering fees rather than software budgets. Founded in Oslo in summer 2026, it reported a \$6.3M pre-seed round led by Seedcamp, over \$1M in contracted revenue in three months and five projects, starting with Betonmast.

KEY TAKEAWAYS

- The deck said 50% of engineering time can be repetitive work.
- MEP engineering is 1–2% of construction cost but drives 20–30% of the total.
- Solvera sells fixed-price packages instead of hours, so margins grow as automation takes over more work.
- It delivers signed engineering as the firm of record, starting with HVAC and electrical design.
- Next step in the deck: a London office and entry into the UK market.

\$6.3M

pre-seed round led by
Seedcamp