

Joachim Hartgen-Sverdrup: When Attackers Move at Machine Speed

● Energy First Real Estate | Kranløftet · 10th floor | 10:50–10:55 | 

Part of The New Map Of Power



Joachim Hartgen-Sverdrup
Founder, Varsyn

Attackers adopt AI first, so defenders must use AI too

Joachim Hartgen-Sverdrup (Varsyn) began with three numbers: the largest model in his chart used around a million times more compute than the smallest, the price of AI at a given level has fallen 9 to 900 times a year, and on agentic computer use the best models went from about 6 to 75 percent of human level in one year. He then described three mechanisms: a race between closed frontier models and open-weight models that cannot be recalled once released, the difference between competitive and threshold situations, and an asymmetry in which attackers accept good enough and adopt AI first. For property, the risks were tenant and buyer data pasted into AI services, faked voices and payment instructions in transactions, and AI assistants tricked by hidden instructions in an email. Defence at human speed, he concluded, is no longer enough.

KEY TAKEAWAYS

- Map which AI agents run in the organization and what each of them can access.
- Decide who can shut down an agent, and practise how fast it can be done.
- Decide which information may be used in which AI services: pasted data ends up with the vendor.
- Treat video calls, voices and new payment details in property transactions as things that can be faked.
- Require vendors to show where data is stored and processed, and to notify you of incidents.

**\$275
million**

losses from real estate
fraud reported to the FBI in
2025